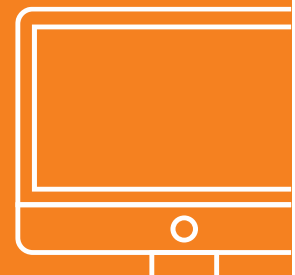


# Leadership Training for Results: Unleash Talent in Others™

## Live Online Training



Employees are looking to you. They are looking to you as their manager to solve problems, guide them through change, and grow their careers. Employees are looking to you to inspire them and instill confidence, all while facilitating teamwork and collaboration. They need you to empower them to get the work done and engage them, so they go the extra mile.

Successful leaders in today's workplace must bring the right set of skills and attitudes to engage, retain, and achieve results through their teams. *Leadership Training for Results: Unleash Talent in Others™* focuses on the skills experienced managers need to take their leadership to the next level, including Innovation, Accomplishing Results Through Others, and Leadership Agility.

Dale Carnegie's unique relationship-centered approach to leadership development provides you with a comprehensive toolkit that will help you become the type of leader required in today's workforce. This program combines the crucially important hard skills and proven behaviors that leaders need, while also focusing on adopting the right attitudes required to be an engaging leader.

Working through Dale Carnegie's Model of Leadership Success, you'll develop the full set of capabilities needed to get the most out of your team.

### Leadership Competencies Covered

#### Self-Aware

- Confident

#### Accountability

- Honesty and Integrity
- Manages Progress Towards Goals
- Makes Effective Decisions

#### Others-Focused

- Inspiring
- Effectively Communicates
- Fosters Teamwork and Collaboration
- Fosters Employee Engagement
- Facilitates Change
- Works Cooperatively

#### Strategic

- Innovative
- Solves Problems
- Forward-Focused

### Format

Eight sessions, 3 hours each, plus a 90-minute Awareness Session & a 90-minute Sustainment session (27 hours total)

### Who Should Attend

Leaders and managers who have experience and want to take the capabilities and performance of themselves and their teams to the next level to improve their results.

### Contact Us:

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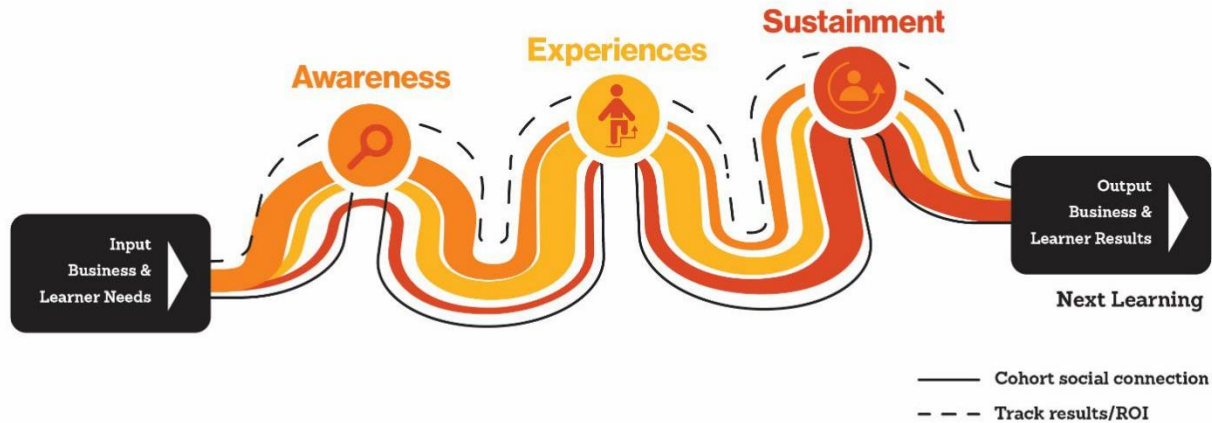
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# Performance Change Pathway<sup>®</sup>

## The Dale Carnegie Design and Delivery Framework

The Dale Carnegie experience engages learners from the initial point of contact through follow-up and provides support to reinforce key behaviors. Our methodology supports the development of skills and habits needed to sustain performance change. We believe that the emotional shift is as important as the behavioral shift. That's why our Performance Change Pathway<sup>®</sup> shows our deliberate approach to creating training programs that drive improved performance.



Dale Carnegie's Performance Change Pathway encompasses five key components: Input, Awareness, Experiences, Sustainment, and Output. We know that these components are essential to the design and delivery of our programs. They formulate a continuous learning path for participants to drive organizational results.

